



## Ahmed Sultan

**Strategic Partner – Change Agent – HR Expert**

Ahmed Sultan is a strategic human resources leader with over 20 years in leadership positions with organizations in fast-moving consumer goods, telecom, education and the not-for-profit sector. His experience leading projects in North America, Asia, Europe and India, Middle East, Africa (IMEA) has made him an expert at working across multiple disciplines of human resources management and strategy. As a certified executive coach, he has helped many executives hone their skills and achieve their business and individual goals over the past 15 years.

### **SELECTED ACHIEVEMENTS**

- Designed and led the consolidation of supply chain operations for a leading consumer packaged goods company, reducing locations from 200+ to 5, achieving a 34% productivity improvement, and driving a 2% increase in supply chain related revenues.
- Directed education and training for manufacturing, implementing capability-building programs in 30 locations across North America, Europe and Africa resulting in a 75% reduction in skill-related losses.
- Restructured sales and marketing operations for a Fortune 500 company, delivering a 20% productivity boost and sustaining double-digit regional growth for three consecutive years.
- Managed the amalgamation of two nonprofit organizations expanding the portfolio by 30% while effectively mitigating labor relations risks in a unionized environment.
- Coached numerous executives to achieve significant career milestones and drive organizational growth within two years.
- Supported a major packaged goods manufacturing site transform from medium performance to global best-in-class in manufacturing excellence.
- Led strategy development and employee engagement initiatives across nonprofit, telecom, services, and packaged goods sectors, achieving employee satisfaction levels consistently above 80% and reducing regrettable turnover to less than 5%.

### **PRIOR EXPERIENCE**

- Proctor & Gamble Canada – Human Resources Director
- Multiplier Consultancy – Managing Partner
- Canadian Red Cross – Human Resources Business Partner Lead
- Proctor & Gamble Near East – Human Resources Director
- Proctor & Gamble India, Middle East & Africa – Human Resources Director
- Proctor & Gamble IMEA Planning Centre – Human Resources Director
- Vodafone Egypt – Commercial Leader
- Misr International University – Human Resources Manager

### **QUALIFICATIONS**

- Bachelor of Political Science – Cairo University
- Executive Coaching Certification – Right Management

